

Mountain East South Central (Consolidated)	Gross Revs	Profit	Costs/ Lawyer	Margin	Asset Turn. (Rev/ Lawyer)	ROA (Profit/ Lawyer)	Leverage	ROE (Profit/ Partner)
2006 Financial Operations Performance								
Snell & Wilmer	209,000,000	49,500,000	382,494	23.68%	501,199	118,705	5.7917	687,500
Baker, Donelson, Bearman, Caldwell & Berkowitz	181,500,000	56,500,000	295,508	31.13%	429,078	133,570	3.0876	412,409
Holland & Hart	148,000,000	63,500,000	266,562	42.91%	466,877	200,315	2.0191	404,459
Bradley Arant Rose & White	115,000,000	61,500,000	247,685	53.48%	532,407	284,722	1.7705	504,098
Mountain East South Central	653,500,000	231,000,000	307,720	35.35%	475,965	168,245	2.8135	473,361
Aggregate Top 200	72,458,500,000	27,282,500,000	449,405	37.65%	720,808	271,403	3.7302	1,012,375

Gross revenues, profit, and the number of lawyers and partners necessary to make the above calculations are from
The American Lawyer's 2007 AmLaw 200 Survey.

Mountain East South Central (Consolidated)	Gross Revs	Profit	Costs/ Lawyer	Margin	Asset Turn. (Rev/ Lawyer)	ROA (Profit/ Lawyer)	Leverage	ROE (Profit/ Partner)	Operations Ranking Points			
									All Metrics		Key Metrics	
									Total	Rank	Total	Rank
2006 Financial Operations Ranking												
Snell & Wilmer									21	3	12	2
Baker, Donelson, Bearman, Caldwell & Berkowitz									23	4	15	4
Holland & Hart									20	2	14	3
Bradley Arant Rose & White									16	1	9	1
									10		3	

Operations Ranking Points Code:

All Metrics includes Gross Revenues, Profit, Costs/Lawyer, Margin, Asset Turnover, Return on Assets, Leverage, and Return on Equity.

Key Metrics includes only Margin, Asset Turnover, Return on Assets, Leverage, and Return on Equity.

Gross revenues, profit, and the number of lawyers and partners necessary to make the above calculations are from
The American Lawyer's 2007 AmLaw 200 Survey.

Margin

Bradley Arant Rose & White	53.48%
Holland & Hart	42.91%

Aggregate Top 200	37.65%
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Mountain East South Central	35.35%
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Baker, Donelson, Bearman, Caldwell & Berkowitz	31.13%
Snell & Wilmer	23.68%

Asset Turnover

Aggregate Top 200	\$720,808
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Bradley Arant Rose & White	532,407
Snell & Wilmer	501,199

Mountain East South Central	475,965
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Holland & Hart	466,877
Baker, Donelson, Bearman, Caldwell & Berkowitz	429,078

Return on Assets

Bradley Arant Rose & White	\$284,722
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Aggregate Top 200	271,403
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Holland & Hart	200,315
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Mountain East South Central	168,245
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Baker, Donelson, Bearman, Caldwell & Berkowitz	133,570
Snell & Wilmer	118,705

Financial Leverage

Snell & Wilmer	5.7917
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Aggregate Top 200	3.7302
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Baker, Donelson, Bearman, Caldwell & Berkowitz	3.0876
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Mountain East South Central	2.8135
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Holland & Hart	2.0191
Bradley Arant Rose & White	1.7705

Return on Equity

Aggregate Top 200	\$1,012,375
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Snell & Wilmer	687,500
Bradley Arant Rose & White	504,098

Mountain East South Central	473,361
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Baker, Donelson, Bearman, Caldwell & Berkowitz	412,409
Holland & Hart	404,459