

South Atlantic	Gross Revs	Profit	Costs/ Lawyer	Margin	Asset Turn. (Rev/ Lawyer)	ROA (Profit/ Lawyer)	Leverage	ROE (Profit/ Partner)
<b>2006 Financial Operations Performance</b>								
Greenberg Traurig	1,040,500,000	327,000,000	464,518	31.43%	677,409	212,891	5.6264	1,197,802
DLA Piper US	1,016,000,000	283,500,000	543,398	27.90%	753,709	210,312	5.3281	1,120,553
Wilmer Cutler Pickering Hale and Dorr	897,000,000	318,500,000	573,909	35.51%	889,881	315,972	3.1015	980,000
Hogan & Hartson	755,000,000	296,000,000	464,105	39.21%	763,397	299,292	3.3525	1,003,390
Akin Gump Strauss Hauer & Feld	726,500,000	267,500,000	531,866	36.82%	841,831	309,965	4.1691	1,292,271
Holland & Knight	614,000,000	139,000,000	466,601	22.64%	603,143	136,542	5.1414	702,020
King & Spalding	582,500,000	208,500,000	502,013	35.79%	781,879	279,866	4.6855	1,311,321
Hunton & Williams	546,500,000	191,000,000	424,731	34.95%	652,927	228,196	3.2824	749,020
Arnold & Porter	475,000,000	194,000,000	507,220	40.84%	857,401	350,181	2.4298	850,877
Alston & Bird	462,000,000	136,000,000	465,714	29.44%	660,000	194,286	4.4025	855,346
Howrey	457,000,000	155,000,000	544,144	33.92%	823,423	279,279	4.3701	1,220,472
Covington & Burling	408,000,000	182,500,000	454,637	44.73%	822,581	367,944	2.9524	1,086,310
Wiley Rein	407,000,000	270,500,000	509,328	66.46%	1,518,657	1,009,328	4.3934	4,434,426
McGuireWoods	387,500,000	120,500,000	376,056	31.10%	545,775	169,718	3.9444	669,444
Troutman Sanders	307,500,000	93,000,000	371,750	30.24%	532,929	161,179	3.7712	607,843
Step toe & Johnson	293,500,000	131,500,000	441,417	44.80%	799,728	358,311	2.6028	932,624
Dickstein Shapiro	281,000,000	99,500,000	506,983	35.41%	784,916	277,933	3.8913	1,081,522
Finnegan, Henderson, Farabow, Garrett & Dunner	272,000,000	100,500,000	593,426	36.95%	941,176	347,751	3.0421	1,057,895
Venable	268,500,000	96,000,000	397,465	35.75%	618,664	221,198	2.9128	644,295
Kilpatrick Stockton	266,000,000	74,000,000	419,214	27.82%	580,786	161,572	4.0175	649,123
Womble Carlyle Sandridge & Rice	265,500,000	93,500,000	328,244	35.22%	506,679	178,435	3.3590	599,359
Sutherland Asbill & Brennan	259,500,000	99,000,000	422,368	38.15%	682,895	260,526	3.2759	853,448
Patton Boggs	255,500,000	85,000,000	398,364	33.27%	596,963	198,598	3.6897	732,759
McKenna Long & Aldridge	228,500,000	71,000,000	413,386	31.07%	599,738	186,352	4.3295	806,818
Akerman Senterfitt	225,000,000	89,500,000	313,657	39.78%	520,833	207,176	2.1600	447,500
Williams & Connolly	209,000,000	88,000,000	552,511	42.11%	954,338	401,826	2.3548	946,237
McKee Nelson	202,500,000	93,000,000	644,118	45.93%	1,191,176	547,059	3.1481	1,722,222
Crowell & Moring	195,500,000	65,500,000	408,805	33.50%	614,780	205,975	3.9750	818,750
Nelson Mullins Riley & Scarborough	178,500,000	71,000,000	296,961	39.78%	493,094	196,133	2.4295	476,510
Arent Fox	169,000,000	60,000,000	403,704	35.50%	625,926	222,222	3.1395	697,674
Moore & Van Allen	146,000,000	61,500,000	346,311	42.12%	598,361	252,049	3.6970	931,818
Ogletree, Deakins, Nash, Smoak & Stewart	138,000,000	41,500,000	315,359	30.07%	450,980	135,621	3.3626	456,044
Powell Goldstein	128,500,000	30,000,000	384,766	23.35%	501,953	117,188	3.9385	461,538
Williams Mullen	112,000,000	46,500,000	284,783	41.52%	486,957	202,174	2.4731	500,000
Carlton Fields	109,000,000	42,000,000	308,756	38.53%	502,304	193,548	2.4111	466,667
Dow Lohnes	108,000,000	48,500,000	399,329	44.91%	724,832	325,503	2.9216	950,980
Morris, Manning & Martin	99,000,000	37,000,000	382,716	37.37%	611,111	228,395	3.5217	804,348
South Atlantic	13,492,000,000	4,806,500,000	453,362	35.62%	704,249	250,887	3.6339	911,703
Aggregate Top 200	72,458,500,000	27,282,500,000	449,405	37.65%	720,808	271,403	3.7302	1,012,375

Gross revenues, profit, and the number of lawyers and partners necessary to make the above calculations are from  
The American Lawyer's 2007 AmLaw 200 Survey.

South Atlantic	Gross Revs	Profit	Costs/ Lawyer	Margin	Asset Turn. (Rev/ Lawyer)	ROA (Profit/ Lawyer)	Leverage	ROE (Profit/ Partner)	Operations Ranking Points					
									All Metrics		Key Metrics			
		Total	Rank	Total	Rank									
<b>2006 Financial Operations Ranking</b>														
Greenberg Traurig	1	1	24	28	17	21	1	6	99	6	73	14		
DLA Piper US	2	4	32	34	14	22	2	7	117	10	79	16		
Wilmer Cutler Pickering Hale and Dorr	3	2	35	20	5	9	26	12	112	7	72	13		
Hogan & Hartson	4	3	23	12	13	11	21	11	98	4	68	10		
Akin Gump Strauss Hauer & Feld	5	6	31	17	7	10	9	4	89	2	47	3		
Holland & Knight	6	12	26	37	24	35	3	25	168	22	124	27		
King & Spalding	7	7	27	18	12	12	4	3	90	3	49	4		
Hunton & Williams	8	9	20	24	19	18	22	23	143	15	106	22		
Arnold & Porter	9	8	29	9	6	6	33	19	119	12	73	14		
Alston & Bird	10	13	25	33	18	28	5	17	149	19	101	20		
Howrey	11	11	33	25	8	13	7	5	113	8	58	6		
Covington & Burling	12	10	22	5	9	4	28	8	98	4	54	5		
Wiley Rein	13	5	30	1	1	1	6	1	58	1	10	1		
McGuireWoods	14	15	9	29	29	32	12	27	167	21	129	28		
Troutman Sanders	15	21	8	31	30	34	15	30	184	28	140	33		
Stephoe & Johnson	16	14	21	4	10	5	31	15	116	9	65	9		
Dickstein Shapiro	17	17	28	22	11	14	14	9	132	13	70	12		
Finnegan, Henderson, Farabow, Garrett & Dunner	18	16	36	16	4	7	27	10	134	14	64	8		
Venable	19	19	12	19	21	20	30	29	169	23	119	25		
Kilpatrick Stockton	20	26	18	35	28	33	10	28	198	32	134	30		
Womble Carlyle Sandridge & Rice	21	20	6	23	32	31	20	31	184	28	137	31		
Sutherland Asbill & Brennan	22	18	19	14	16	15	23	18	145	16	86	18		
Patton Boggs	23	25	13	27	27	26	17	24	182	26	121	26		
McKenna Long & Aldridge	24	27	17	30	25	30	8	21	182	26	114	24		
Akerman Senterfitt	25	23	4	10	31	23	37	37	190	31	138	32		
Williams & Connolly	26	24	34	7	3	3	36	14	147	17	63	7		
McKee Nelson	27	21	37	2	2	2	24	2	117	10	32	2		
Crowell & Moring	28	29	16	26	22	24	11	20	176	24	103	21		
Nelson Mullins Riley & Scarborough	29	27	2	11	35	27	34	33	198	32	140	33		
Arent Fox	30	31	15	21	20	19	25	26	187	30	111	23		
Moore & Van Allen	31	30	7	6	26	16	16	16	148	18	80	17		
Ogletree, Deakins, Nash, Smoak & Stewart	32	35	5	32	37	36	19	36	232	36	160	37		
Powell Goldstein	33	37	11	36	34	37	13	35	236	37	155	36		
Williams Mullen	34	33	1	8	36	25	32	32	201	34	133	29		
Carlton Fields	35	34	3	13	33	29	35	34	216	35	144	35		
Dow Lohnes	36	32	14	3	15	8	29	13	150	20	68	10		
Morris, Manning & Martin	37	36	10	15	23	17	18	22	178	25	95	19		

Operations Ranking Points Code:

All Metrics includes Gross Revenues, Profit, Costs/Lawyer, Margin, Asset Turnover, Return on Assets, Leverage, and Return on Equity.

Key Metrics includes only Margin, Asset Turnover, Return on Assets, Leverage, and Return on Equity.

Gross revenues, profit, and the number of lawyers and partners necessary to make the above calculations are from  
The American Lawyer's 2007 AmLaw 200 Survey.

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**Margin**

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Wiley Rein	66.46%
McKee Nelson	45.93%
Dow Lohnes	44.91%
Steptoe & Johnson	44.80%
Covington & Burling	44.73%
Moore & Van Allen	42.12%
Williams & Connolly	42.11%
Williams Mullen	41.52%
Arnold & Porter	40.84%
Akerman Senterfitt	39.78%
Nelson Mullins Riley & Scarborough	39.78%
Hogan & Hartson	39.21%
Carlton Fields	38.53%

Sutherland Asbill & Brennan 38.15%

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**Aggregate Top 200 37.65%**

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Morris, Manning & Martin	37.37%
Finnegan, Henderson, Farabow, Garrett & Dunner	36.95%
Akin Gump Strauss Hauer & Feld	36.82%
King & Spalding	35.79%
Venable	35.75%

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**South Atlantic 35.62%**

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Wilmer Cutler Pickering Hale and Dorr	35.51%
Arent Fox	35.50%
Dickstein Shapiro	35.41%
Womble Carlyle Sandridge & Rice	35.22%
Hunton & Williams	34.95%
Howrey	33.92%
Crowell & Moring	33.50%
Patton Boggs	33.27%
Greenberg Traurig	31.43%
McGuireWoods	31.10%
McKenna Long & Aldridge	31.07%
Troutman Sanders	30.24%
Ogletree, Deakins, Nash, Smoak & Stewart	30.07%
Alston & Bird	29.44%
DLA Piper US	27.90%
Kilpatrick Stockton	27.82%

<b>Asset Turnover</b>	
Wiley Rein	\$1,518,657
McKee Nelson	1,191,176
Williams & Connolly	954,338
Finnegan, Henderson, Farabow, Garrett & Dunner	941,176
Wilmer Cutler Pickering Hale and Dorr	889,881
Arnold & Porter	857,401
Akin Gump Strauss Hauer & Feld	841,831
Howrey	823,423
Covington & Burling	822,581
Steptoe & Johnson	799,728
Dickstein Shapiro	784,916
King & Spalding	781,879
Hogan & Hartson	763,397
DLA Piper US	753,709
Dow Lohnes	724,832
<b>Aggregate Top 200</b>	<b>720,808</b>
<b>South Atlantic</b>	<b>704,249</b>

Sutherland Asbill & Brennan	682,895
Greenberg Traurig	677,409
Alston & Bird	660,000
Hunton & Williams	652,927
Arent Fox	625,926
Venable	618,664
Crowell & Moring	614,780
Morris, Manning & Martin	611,111
Holland & Knight	603,143
McKenna Long & Aldridge	599,738
Moore & Van Allen	598,361
Patton Boggs	596,963
Kilpatrick Stockton	580,786
McGuireWoods	545,775
Troutman Sanders	532,929
Akerman Senterfitt	520,833
Womble Carlyle Sandridge & Rice	506,679
Carlton Fields	502,304
Powell Goldstein	501,953
Nelson Mullins Riley & Scarborough	493,094
Williams Mullen	486,957
Ogletree, Deakins, Nash, Smoak & Stewart	450,980

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**Return on Assets**

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Wiley Rein	\$1,009,328
McKee Nelson	547,059
Williams & Connolly	401,826
Covington & Burling	367,944
Steptoe & Johnson	358,311
Arnold & Porter	350,181
Finnegan, Henderson, Farabow, Garrett & Dunner	347,751
Dow Lohnes	325,503
Wilmer Cutler Pickering Hale and Dorr	315,972
Akin Gump Strauss Hauer & Feld	309,965
Hogan & Hartson	299,292
King & Spalding	279,866
Howrey	279,279
Dickstein Shapiro	277,933

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**Aggregate Top 200**

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**271,403**

Sutherland Asbill & Brennan	260,526
Moore & Van Allen	252,049

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**South Atlantic**

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**250,887**

Morris, Manning & Martin	228,395
Hunton & Williams	228,196
Arent Fox	222,222
Venable	221,198
Greenberg Traurig	212,891
DLA Piper US	210,312
Akerman Senterfitt	207,176
Crowell & Moring	205,975
Williams Mullen	202,174
Patton Boggs	198,598
Nelson Mullins Riley & Scarborough	196,133
Alston & Bird	194,286
Carlton Fields	193,548
McKenna Long & Aldridge	186,352
Womble Carlyle Sandridge & Rice	178,435
McGuireWoods	169,718
Kilpatrick Stockton	161,572
Troutman Sanders	161,179
Holland & Knight	136,542
Ogletree, Deakins, Nash, Smoak & Stewart	135,621
Powell Goldstein	117,188

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**Financial Leverage**

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Greenberg Traurig	5.6264
DLA Piper US	5.3281
Holland & Knight	5.1414
King & Spalding	4.6855
Alston & Bird	4.4025
Wiley Rein	4.3934
Howrey	4.3701
McKenna Long & Aldridge	4.3295
Akin Gump Strauss Hauer & Feld	4.1691
Kilpatrick Stockton	4.0175
Crowell & Moring	3.9750
McGuireWoods	3.9444
Powell Goldstein	3.9385
Dickstein Shapiro	3.8913
Troutman Sanders	3.7712

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**Aggregate Top 200**

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**3.7302**

Moore & Van Allen	3.6970
Patton Boggs	3.6897

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**South Atlantic**

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**3.6339**

Morris, Manning & Martin	3.5217
Ogletree, Deakins, Nash, Smoak & Stewart	3.3626
Womble Carlyle Sandridge & Rice	3.3590
Hogan & Hartson	3.3525
Hunton & Williams	3.2824
Sutherland Asbill & Brennan	3.2759
McKee Nelson	3.1481
Arent Fox	3.1395
Wilmer Cutler Pickering Hale and Dorr	3.1015
Finnegan, Henderson, Farabow, Garrett & Dunner	3.0421
Covington & Burling	2.9524
Dow Lohnes	2.9216
Venable	2.9128
Steptoe & Johnson	2.6028
Williams Mullen	2.4731
Arnold & Porter	2.4298
Nelson Mullins Riley & Scarborough	2.4295
Carlton Fields	2.4111
Williams & Connolly	2.3548
Akerman Senterfitt	2.1600

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**Return on Equity**

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Wiley Rein	\$4,434,426
McKee Nelson	1,722,222
King & Spalding	1,311,321
Akin Gump Strauss Hauer & Feld	1,292,271
Howrey	1,220,472
Greenberg Traurig	1,197,802
DLA Piper US	1,120,553
Covington & Burling	1,086,310
Dickstein Shapiro	1,081,522
Finnegan, Henderson, Farabow, Garrett & Dunner	1,057,895

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**Aggregate Top 200**

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Hoqan & Hartson	1,003,390
Wilmer Cutler Pickering Hale and Dorr	980,000
Dow Lohnes	950,980
Williams & Connolly	946,237
Steptoe & Johnson	932,624
Moore & Van Allen	931,818

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**South Atlantic**

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Alston & Bird	855,346
Sutherland Asbill & Brennan	853,448
Arnold & Porter	850,877
Crowell & Moring	818,750
McKenna Long & Aldridge	806,818
Morris, Manning & Martin	804,348
Hunton & Williams	749,020
Patton Boggs	732,759
Holland & Knight	702,020
Arent Fox	697,674
McGuireWoods	669,444
Kilpatrick Stockton	649,123
Venable	644,295
Troutman Sanders	607,843
Womble Carlyle Sandridge & Rice	599,359
Williams Mullen	500,000
Nelson Mullins Riley & Scarborough	476,510
Carlton Fields	466,667
Powell Goldstein	461,538
Ogletree, Deakins, Nash, Smoak & Stewart	456,044
Akerman Senterfitt	447,500